



Tong Ren Tang Technologies Co. Ltd.
北京同仁堂科技發展股份有限公司

(a joint stock limited company incorporated in the People's Republic of China with limited liability)
(Stock Code: 8069)

THIRD QUARTERLY RESULTS ANNOUNCEMENT FOR 2004

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This announcement, for which the directors of Tong Ren Tang Technologies Co. Ltd. collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited for the purpose of giving information with regard to Tong Ren Tang Technologies Co. Ltd. The directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief: (1) the information contained in this announcement is accurate and complete in all material respects and not misleading; (2) there are no other matters the omission of which would make any statement in this announcement misleading; and (3) all opinions expressed in this announcement have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

HIGHLIGHTS

- Turnover increased by approximately 15.34% for the nine months ended 30 September 2004 as compared with the corresponding period in 2003.
- Net profit increased by approximately 20.85% for the nine months ended 30 September 2004 as compared with the corresponding period in 2003.
- Earnings per share for the nine months ended 30 September 2004 was RMB0.885.

QUARTERLY RESULTS (UNAUDITED)

The Board of Directors (the “Board”) of Tong Ren Tang Technologies Co. Ltd. (the “Company”) is pleased to announce the unaudited results of the Company and its subsidiaries and its joint ventures (hereafter collectively referred to as the “Group”) for the nine months ended 30 September 2004 together with the unaudited comparative figures for the corresponding period in 2003, as follows:

	<i>Notes</i>	For the nine months ended 30 September		For the three months ended 30 September	
		2004 <i>RMB'000</i>	2003 <i>RMB'000</i>	2004 <i>RMB'000</i>	2003 <i>RMB'000</i>
Turnover	3	820,275	711,178	208,175	179,366
Cost of sales		(407,586)	(337,086)	(99,068)	(66,031)
Gross profit		412,689	374,092	109,107	113,335
Selling and distribution costs		(147,781)	(122,403)	(37,008)	(34,587)
Administrative expenses		(86,380)	(108,457)	(21,645)	(35,143)
Profit from operations		178,528	143,232	50,454	43,605
Finance (cost) income, net	4	(2,553)	2,569	(1,153)	1,413
Profit before taxation	5	175,975	145,801	49,301	45,018
Taxation	6	(13,350)	(10,152)	(3,856)	(3,490)
Income before minority interests		162,625	135,649	45,445	41,528
Minority interests		(881)	(1,814)	132	(672)
Net profit		<u>161,744</u>	<u>133,835</u>	<u>45,577</u>	<u>40,856</u>
Earnings per share	7	<u>RMB0.885</u>	<u>RMB0.732</u>	<u>RMB0.249</u>	<u>RMB0.224</u>

Notes:

1. Basis of presentation

The Company was incorporated as a joint stock company with limited liability in the People's Republic of China (the "PRC") on 22 March 2000 and upon the placing of its H shares, was listed on the GEM on 31 October 2000. Its ultimate holding company is China Beijing Tong Ren Tang Group Co. Ltd., incorporated in Beijing, the PRC.

2. Principal accounting policies

The accompanying unaudited results are prepared in accordance with the International Financial Reporting Standards as published by the International Accounting Standards Board. The accounting policies adopted are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2003.

3. Turnover

The Group's turnover is derived principally from the sales of Chinese Patent Medicine.

An analysis of the Group's turnover is as follows:

	For the nine months ended 30 September		For the three months ended 30 September	
	2004	2003	2004	2003
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Sales of medicine:				
Domestic	791,629	675,862	201,749	170,666
Overseas	28,621	29,189	6,426	7,360
Agency fee income - domestic	25	6,127	–	1,340
	<u>820,275</u>	<u>711,178</u>	<u>208,175</u>	<u>179,366</u>

4. Finance (cost) income, net

	For the nine months ended 30 September		For the three months ended 30 September	
	2004	2003	2004	2003
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Interest expenses on bank loans				
repayable within 5 years	(2,698)	(588)	(1,549)	37
Interest income	629	2,520	189	907
Others	(484)	637	207	469
	<u>(2,553)</u>	<u>2,569</u>	<u>(1,153)</u>	<u>1,413</u>

5. Profit before taxation

Profit before taxation was determined after charging the following:

	For the nine months ended 30 September		For the three months ended 30 September	
	2004	2003	2004	2003
	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>	<i>RMB'000</i>
Depreciation of property, plant and equipment	<u>22,064</u>	<u>16,090</u>	<u>5,956</u>	<u>7,544</u>

6. Taxation

Pursuant to the relevant regulations of the PRC, a high-technology enterprise (“HTE”) located in a designated area of Beijing Economic and Technological Development Zone (“BETDZ”) is subject to Enterprise Income Tax (“EIT”) at a rate of 15%. Moreover, upon approval by the relevant local tax bureau, such a HTE is entitled to an exemption from EIT for the first three years from its commencement of operations and a 50% reduction for the three years thereafter. The certification as a HTE is subject to an annual review by the relevant government bodies. In addition, an amount equal to the EIT exemption or reduction from 15% has to be appropriated to a non-distributable tax reserve.

In June 2004, the Company renewed its HTE certification granted by Beijing Science Technology Committee for the next two years. The Company was registered in the BETDZ and has obtained an approval from the BETDZ Local Tax Bureau (“BETDZ LTB”) (Document Jingdishuikaijianmianfa [2000] No. 23) to enjoy an EIT exemption for three years commencing from 2000 and a 50% reduction in EIT for the three years thereafter. In October 2002, Beijing Administration of Taxation issued a circular, namely Jingguoshuihan [2002] No. 632, stating that a HTE can enjoy the preferential tax treatment only if both the registration and operation are in the designated area. However, BETDZ LTB has also verbally confirmed to the Company that the above EIT preferences should be available to the Company as long as the Company’s registered address is in BETDZ and it remains as a HTE.

For the period ended 30 September 2004, an amount equal to the 7.5% EIT exempted amounting to approximately RMB13,084,000 (2003: RMB10,782,000) was transferred to the tax reserve.

The reconciliation of the tax expense of the Group is as follows:

	For the nine months ended 30 September		For the three months ended 30 September	
	2004 <i>RMB'000</i>	2003 <i>RMB'000</i>	2004 <i>RMB'000</i>	2003 <i>RMB'000</i>
Accounting profit	<u>175,975</u>	<u>145,801</u>	<u>49,301</u>	<u>45,018</u>
Tax rate	15.02%	14.36%	15.35%	15.06%
EIT at tax rate	26,434	20,934	7,569	6,780
Effect of tax benefits of being a HTE	<u>(13,084)</u>	<u>(10,782)</u>	<u>(3,713)</u>	<u>(3,290)</u>
Tax expense	<u><u>13,350</u></u>	<u><u>10,152</u></u>	<u><u>3,856</u></u>	<u><u>3,490</u></u>

The provision for PRC current income tax is based on the statutory rate of 33% of the assessable income of each of the companies and enterprises now comprising the Group as determined in accordance with the relevant PRC income tax rules and regulations for the periods ended 30 September 2004 and 2003, except for Beijing Tong Ren Tang Hebei Chinese Medicinal Raw Materials Technologies Co., Limited which is taxed at rate of 2.31% of total revenue.

Foreign entities are subject to income tax as required by tax laws of countries where those entities operate, respectively, at rates ranging from 2.00% to 39.96%.

7. Earnings per share

The calculation of the basic earnings per share for the nine months ended 30 September 2004 was based on the net profit of approximately RMB161,744,000 (2003: RMB133,835,000) divided by the weighted average number of shares issued during the period of 182,800,000 shares (2003: 182,800,000 shares).

The Company had no dilutive potential shares for the nine months ended 30 September 2004 (2003: Nil).

INTERIM DIVIDENDS

The Board does not recommend the payment of an interim dividend for the nine months ended 30 September 2004 (2003: Nil).

MOVEMENT OF RESERVES

There was no movement of reserves for the relevant periods in 2004 and 2003 except those disclosed as below:

	For the nine months ended 30 September			
	Tax reserve		Retained profits	
	2004	2003	2004	2003
	RMB'000	RMB'000	RMB'000	RMB'000
Balances as of 1 January	64,742	51,583	174,553	110,584
Final dividend declared	–	–	(78,604)	(71,292)
	64,742	51,583	95,949	39,292
Net profit for the three months ended 31 March	–	–	58,950	48,345
Appropriation to reserve	4,733	3,949	(4,733)	(3,949)
Balances as of 31 March	69,475	55,532	150,166	83,688
Net profit for the three months ended 30 June	–	–	57,217	44,634
Appropriation to reserve	4,638	3,543	(4,638)	(3,543)
Balances as of 30 June	74,113	59,075	202,745	124,779
Net profit for the three months ended 30 September	–	–	45,577	40,856
Appropriation to reserve (See Note 6 above)	3,713	3,290	(3,713)	(3,290)
Balances as of 30 September	77,826	62,365	244,609	162,345

Business Review

The Company continued to adhere to the yearly working principle and implement the guiding principle of “focusing on market demand with profitability as its goal” as well as actively deal with the continuous change of market demand, strive aggressively for thoroughness and working hard with the operational target for the third quarter of 2004 being achieved. Currently, the production and operation of the Company still maintained a steady development trend. The Group’s turnover and net profit for the nine months ended 30 September, 2004 amounted to RMB820,275,000 and RMB161,744,000 respectively, representing an increase of 15.34% and 20.85% respectively as compared with the corresponding period of last year.

Sale

The Company continued to develop and perfect the sales network as foundation and organized marketing theme activities in the major regions where products were sold in order to capture market opportunities and promote the various product lines of the Company. The Company has particularly launched new packaging specifications for part of the major products, including the gift package and therapy package so as to satisfy the need of customers of different levels. The recognition of the Company’s products by market has been effectively enhanced through the organization of marketing activities in different regions which are carried out in various

forms such as products pre-ordering conferences, products introduction conferences and discussion meetings which use Chinese medicine culture as precursor and consolidate the features of the Company's products. While the sales of the major products have been steadily increased, there is also remarkable increase in the sales of products with turnover exceeding RMB10,000,000.

In the third quarter, the Company continued to carry on strictly a sales system based on cash sales and credit sales while credit limits were being granted to those customers with good credit rating. At the same time, financial management and control over cash flows were strengthened with the operational risk being strictly controlled. In this way, the Company ensured the achievement of the sales target whilst the operational quality was assured.

Up to the third quarter of 2004, the turnover of the Company's major products Liuwei Dihuang Pill (六味地黄丸) and Niu Huang Jiedu Tablet (牛黄解毒片) have increased by 16.43% and 25.81% respectively over the corresponding period of last year. The turnover of Ganmao Qingre Granule (感冒清热颗粒) has decreased by 13.81% as compared with the corresponding period of last year.

Production

In the third quarter, the Company continued to adhere to the principle of determining the production according to sales demand and has overcome the difficulties brought by factors including product alternation and the tense electricity supply in summer. The Company has further perfect the production deployment system and arranged the production reasonably in order to ensure the market supply of the Company's products.

The running of the tablet production workshop in Yizhuang production base was normal. The tablet production line and the supporting facilities located in the multi-purpose building have been put into operation. The construction of the pill and granule production workshop was urgently under proceed while the construction of the main structure has been completed and is expected to be completed for use by next year. The construction of the Chinese medicine pre-processing workshop located in Tongzhou district of Beijing City has also been commenced. The completion of construction of the new workshops will further raise the Company's production capacity and play an important role in enhancing the development thrust of the Company.

Management, research and development

The Company continued to follow the working principle to consolidate its foundation, strengthen fundamental management work and optimize the organization structure so as to further perfect the establishment of various systems and raise the management standard. The cost budgeting management and financial analysis were emphasized to ensure the working quality of the production and operation of the Company. The Company has been awarded the title of National Quality Effective Advanced Enterprise for the year 2003 by the Chinese Association for Quality again since 2002.

The Research Centre of the Company actively created conditions to strive and speed up the process of launching new products in the market while the investment in scientific research and development was increased simultaneously. New products with high curative effect, high technological additional value, high efficiency and carry proprietary intellectual property rights were selected and launched in order to increase the reserve of new projects.

Prospects

There has been an increase in the production and sales of the Company in the first three quarters of 2004 as compared with the corresponding period of last year. In the future, the Company will bring the advantages of its technology, products and quality into full play to capture opportunities, seize market and perfect the sales network and sales management system in order to increase market share and develop scale economy. The competitiveness of the Company and its continuous development capacity will be maintained and raised by means of products with wide range of variety, good quality and high curative effect.

- (1) The construction of the pill and granule production workshops in Yizhuang production base will be accelerated. After the completion of the construction of the main structure, the Company will speed up the internal and external decoration work to strive for completion for use as early as possible.
- (2) With Yizhuang production base as the core, the allocation of resources will be optimized while the production capacity and scale of the Company's products will be further raised under the adjustment of production arrangement.
- (3) The Company will continue to strengthen the network establishment and the extension and development of the end-users network. The reformation and innovation of the operation and sales system will be accelerated while the Company will continue to perfect the marketing system formed by agents, distributors and end-users network.
- (4) With scientific technology as precursor, the Company will expedite the application of new technology, increase the efforts on research and development and strengthen the two dominant directions on research and development of the Company, including in-depth development of existing products and research of new medicine.
- (5) The Company will work out the production and operation plan and the financial budget of 2005, strengthen the control of cost and expenses so as to enhance the profitability of the Company effectively and achieve sustained growth.

OTHER INFORMATION

COMPETING INTERESTS

Direct competition with Beijing Tongrentang Company Limited (“Tongrentang Ltd.”) and China Beijing Tong Ren Tang Group Co. Ltd. (“Tongrentang Holdings”)

The curative effects of Chinese medicine are brought about by not only treating the symptoms of the disease, but also treating and regulating other implicit problems of the body which may have a direct or indirect influence on the explicit symptoms. As such, the curative effects of Chinese medicine are usually very broad. The proper medicine is selected with reference to a number of variables such as the patient's state of illness, gender, age and constitution, the occurring season of the disease and its curative effects on the implicit problems of the patient. As such, any particular type of Chinese medicine usually has several curative effects, some of which may be in common with those of other products under different names. Given this nature of Chinese medicine, there may exist direct competition between the products of the Company and those of Tongrentang Holdings and Tongrentang Ltd.

The Company, Tongrentang Ltd. and Tongrentang Holdings are all engaged in the manufacturing of Chinese Patent Medicine. Their businesses are delineated in accordance with their differences in focus on the forms of medicine they produce. Tongrentang Ltd. mainly produces Chinese Patent Medicine in forms such as large pill, powder, ointment and medicinal wine. It also has some minor production lines for the production of granules and pills. On the other hand, the Company focuses on manufacturing products in forms of granules, pills, tablets and soft capsules. Tongrentang Ltd.'s main products include Tongren Niu Huang Qingxin Pills (同仁牛黃清心丸), Tongren Wuji Baifen Pills (同仁烏雞白鳳丸), Tongren Dahuolo Pills (同仁大活絡丸) and Guogong Wine (國公酒).

In order to ensure that the business delineation between the Company and Tongrentang Holdings and Tongrentang Ltd. are properly documented and formalized, pursuant to an undertaking dated 19 October 2000 given by Tongrentang Holdings and Tongrentang Ltd. in favor of the Company ("October Undertaking"), Tongrentang Holdings and Tongrentang Ltd. undertook that, except for Angong Niu Huang Pills (安宮牛黃丸), Tongrentang Holdings, Tongrentang Ltd. and their respective subsidiaries would not produce any common products of the same names or under the same names with different forms that may compete directly with those of the Company in the future. In this regard, the Company, Tongrentang Ltd. and Tongrentang Holdings agreed not to produce certain of their products so that only one of them would continue the production of each of the products with common production permits. As such, it was agreed that out of the 86 products of the Company with common production permits, 49 of them would only be manufactured by the Company in the future, while 31 and 5 of them would only be manufactured by Tongrentang Ltd. and Tongrentang Holdings respectively upon listing of the shares of the Company on GEM on 31 October 2000 and only one of them, Angong Niu Huang Pills (安宮牛黃丸), would be manufactured by both the Company and Tongrentang Ltd. in the future.

Out of the products which are manufactured by the Company throughout the years, 8 of them are found to have common production permits with Tongrentang Ltd. Currently, apart from Angong Niu Huang Pills (安宮牛黃丸), the Company manufactures 4 out of the 7 of them while Tongrentang Ltd. manufactures the remaining 3.

Both the Company and Tongrentang Ltd. produce Angong Niu Huang Pills (安宮牛黃丸). The Directors consider that, except for Angong Niu Huang Pills (安宮牛黃丸) produced by the Company and Tongrentang Ltd., there is no other competition among the Company, Tongrentang Ltd. and Tongrentang Holdings. The Directors consider that as Angong Niu Huang Pills (安宮牛黃丸) only represents a small percentage of Company's turnover and is not one of the major forms of medicine for development after the listing of the Company, the Company will continue to manufacture and sell Angong Niu Huang Pills (安宮牛黃丸). Save as mentioned herein, the Directors confirm that no other products of the Company have any competition with Tongrentang Ltd. or Tongrentang Holdings.

First right of refusal

Although the Company, Tongrentang Ltd. and Tongrentang Holdings all engage in the business of production, manufacturing and sale of Chinese medicine, the principal products by each of these companies are different. It had been decided that the Company would concentrate on new forms of products which were believed to be more competitive against western pharmaceutical products while Tongrentang Ltd. and Tongrentang Holdings would continue to focus on developing existing traditional forms of products.

To provide for the Company's focus on developing the four major forms of products (namely, granules, pills, tablets and soft capsules), pursuant to the October Undertaking, Tongrentang Holdings and Tongrentang Ltd. have granted to the Company a first right of refusal to manufacture and sell any of the new products developed by Tongrentang Holdings, Tongrentang Ltd. or any of their respective subsidiaries and which belong to one of the four main forms of the Company. Once the first right of refusal is exercised, both Tongrentang Ltd. and Tongrentang Holdings or their respective subsidiaries are not allowed to manufacture any of such new products. In the event the Company develops any new product based on the existing products of Tongrentang Holdings, Tongrentang Ltd. or their respective subsidiaries, and such new product falls into one of the major forms of the Company, the Company will be entitled to manufacture such new product and Tongrentang Holdings, Tongrentang Ltd. and their respective subsidiaries will not be allowed to manufacture such new product. The Directors believe that the above undertaking would clarify that both Tongrentang Ltd. and Tongrentang Holdings would support the Company in its development of the four major forms of products in the future.

In order for the Company to have an independent review in deciding whether to proceed with the research and development of new products, the Company confirms that the independent non-executive Directors, one of whom being a reputable person in the Chinese medicine industry, will determine whether to exercise the first right of refusal granted by Tongrentang Holdings or Tongrentang Ltd. to develop any proposed new products which belong to one of the major forms (namely, granules, pills, tablets and soft capsules) of the Company.

In the event that the Company declines the first right of refusal offered by Tongrentang Ltd. and/or Tongrentang Holdings, terms of the option to be offered to independent third party should not be more favourable than that originally offered to the Company. Otherwise, the Company should be given the opportunity to re-consider the option under the new terms. The above undertaking would no longer be valid in the event that the direct or indirect aggregate shareholdings of Tongrentang Holdings or Tongrentang Ltd. in the Company falls below 30%.

DIRECTORS' INTERESTS IN SHARES

As at 30 September 2004, the interests and short positions of the Directors and chief executives of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the minimum standards of dealing by directors as referred to in Rule 5.46 of the Rules Governing the Listing of Securities on the GEM (the "GEM Listing Rules"), were as follows:

Long positions in shares

The Company

Name	Type of interests	Capacity	Number of shares <i>(Note)</i>	Percentage of domestic shares	Percentage of total registered share capital
Mr. Yin Shun Hai	Personal	Beneficial owner	500,000	0.455%	0.274%
Mr. Mei Qun	Personal	Beneficial owner	500,000	0.455%	0.274%
Mr. Zhao Bing Xian	Personal	Beneficial owner	5,000,000	4.546%	2.735%

Note: All represented domestic shares.

Tongrentang Ltd.

Name	Type of interests	Capacity	Number of shares <i>(Note)</i>	Percentage of total registered share capital
Mr. Yin Shun Hai	Personal	Beneficial owner	19,923	0.006%
Mr. Mei Qun	Personal	Beneficial owner	15,939	0.005%

Note: All represented A shares of Tongrentang Ltd.

Beijing Tong Ren Tang International Co., Limited

Name	Type of interests	Capacity	Number of shares	Percentage of total issued share capital
Mr. Yin Shun Hai	Personal	Beneficial owner	39,000	0.500%
Mr. Mei Qun	Personal	Beneficial owner	78,000	1.000%

Beijing Tongrentang Nature-Pharm Co. Ltd.

Name	Type of interests	Capacity	Number of shares	Percentage of total registered share capital
Ms. Li Lian Ying	Personal	Beneficial owner	300,000	0.600%

Save as disclosed above, as at 30 September 2004, none of the Directors and chief executives of the Company has any interests and short positions in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the minimum standards of dealing by directors as referred to in Rule 5.46 of the GEM Listing Rules.

SUBSTANTIAL SHAREHOLDERS

As at 30 September 2004, the following persons (other than the Directors and chief executives of the Company) had interests and short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under Section 336 of the SFO:

Long positions in shares

Name of shareholder	Capacity	Number of shares	Percentage of domestic shares	Percentage of H shares	Percentage of total registered share capital
Tongrentang Ltd.	Beneficial owner	100,000,000	90.909%	–	54.705%
Tongrentang Holdings (<i>Note 1</i>)	Interest of a controlled corporation	100,000,000	90.909%	–	54.705%
	Beneficial owner	2,900,000	2.636%	–	1.586%
Capital International, Inc.	Investment manager	8,648,000	–	11.879%	4.731%
Capital Group International, Inc. (<i>Note 2</i>)	Interest of a controlled corporation	8,648,000	–	11.879%	4.731%
The Capital Group Companies, Inc. (<i>Note 2</i>)	Interest of a controlled corporation	8,648,000	–	11.879%	4.731%
First State Investments (Hong Kong) Limited	Investment manager	5,931,000	–	8.147%	3.245%
First State (Hong Kong) LLC (<i>Note 3</i>)	Interest of a controlled corporation	5,931,000	–	8.147%	3.245%
First State Investments (Bermuda) Ltd (<i>Note 3</i>)	Interest of a controlled corporation	5,931,000	–	8.147%	3.245%
First State Investment Managers (Asia) Ltd (<i>Note 3</i>)	Interest of a controlled corporation	5,931,000	–	8.147%	3.245%
Colonial First State Group Ltd (<i>Notes 3 and 4</i>)	Interest of a controlled corporation	5,931,000	–	8.147%	3.245%
The Colonial Mutual Life Assurance Society Ltd (<i>Notes 3 and 4</i>)	Interest of a controlled corporation	5,931,000	–	8.147%	3.245%
Colonial Holding Company (No.2) Pty Limited (<i>Notes 3 and 4</i>)	Interest of a controlled corporation	5,931,000	–	8.147%	3.245%
Colonial Holding Company Pty Ltd (<i>Notes 3 and 4</i>)	Interest of a controlled corporation	5,931,000	–	8.147%	3.245%
Colonial Ltd (<i>Notes 3 and 4</i>)	Interest of a controlled corporation	5,931,000	–	8.147%	3.245%
Commonwealth Bank of Australia (<i>Notes 3 and 4</i>)	Interest of a controlled corporation	5,931,000	–	8.147%	3.245%
J.P. Morgan Chase & Co. (<i>Note 5</i>)	Interest of a controlled corporation	4,105,000	–	5.639%	2.246%
Baring Asset Management (Asia) Limited	Investment manager	3,643,000	–	5.004%	1.993%
Baring Asset Management (Asia) Holdings Limited (<i>Note 6</i>)	Interest of a controlled corporation	3,643,000	–	5.004%	1.993%
Baring Asset Management UK Holdings Limited (<i>Note 6</i>)	Interest of a controlled corporation	3,643,000	–	5.004%	1.993%

Name of shareholder	Capacity	Number of shares	Percentage of domestic shares	Percentage of H shares	Percentage of total registered share capital
Baring International Investment Management Limited (Note 6)	Interest of a controlled corporation	3,643,000	–	5.004%	1.993%
Baring Asset Management Limited (Note 6)	Interest of a controlled corporation	3,643,000	–	5.004%	1.993%

Notes:

- (1) Such shares were held through Tongrentang Ltd. As at 30 September 2004, Tongrentang Ltd. was owned as to 69.98% by Tongrentang Holdings. According to Part XV of the SFO, Tongrentang Holdings is deemed to be interested in the 100,000,000 shares held by Tongrentang Ltd.
- (2) The Capital Group Companies, Inc. owns 100% of Capital Group International, Inc. while Capital Group International, Inc. owns 100% of Capital International, Inc. Accordingly, The Capital Group Companies, Inc. and Capital Group International, Inc. are deemed by Part XV of the SFO to be interested in the 8,648,000 shares held by Capital International, Inc.
- (3) Commonwealth Bank of Australia owns 100% of Colonial Ltd. Colonial Ltd owns 100% of Colonial Holding Company Pty Ltd. Colonial Holding Company Pty Ltd owns 100% of Colonial Holding Company (No.2) Pty Limited. Colonial Holding Company (No.2) Pty Limited owns 100% of The Colonial Mutual Life Assurance Society Ltd. The Colonial Mutual Life Assurance Society Ltd owns 100% of Colonial First State Group Ltd. Colonial First State Group Ltd owns 100% of First State Investment Managers (Asia) Ltd and 100% of First State Investment (UK Holdings) Limited. First State Investment Managers (Asia) Ltd owns 100% of First State Investments (Bermuda) Ltd. First State Investments (Bermuda) Ltd owns 100% of First State (Hong Kong) LLC. First State (Hong Kong) LLC owns 100% of First State Investments (Hong Kong) Limited. Accordingly, Commonwealth Bank of Australia, Colonial Ltd, Colonial Holding Company Pty Ltd, Colonial Holding Company (No.2) Pty Limited, The Colonial Mutual Life Assurance Society Ltd, Colonial First State Group Ltd, First State Investment Managers (Asia) Ltd, First State Investments (Bermuda) Ltd and First State (Hong Kong) LLC are deemed by Part XV of the SFO to be interested in the 5,931,000 shares held by First State Investments (Hong Kong) Limited, out of which 479,000 shares are subject to delegation arrangement between First State Investments (Hong Kong) Limited and First State Investment Management (UK) Limited as mentioned in Note (4) below.
- (4) Colonial First State Group Ltd owns 100% of First State Investment (UK Holdings) Limited. First State Investment (UK Holdings) Limited owns 100% of SI Holdings Limited. SI Holdings Limited owns 100% of First State Investment Management (UK) Limited. Accordingly, Commonwealth Bank of Australia, Colonial Ltd, Colonial Holding Company Pty Ltd, Colonial Holding Company (No.2) Pty Limited, The Colonial Mutual Life Assurance Society Ltd, Colonial First State Group Ltd, First State Investment (UK Holdings) Limited and SI Holdings Limited are deemed by Part XV of the SFO to be interested in the 479,000 shares held by First State Investment Management (UK) Limited, which are subject to delegation arrangement between First State Investments (Hong Kong) Limited and First State Investment Management (UK) Limited as mentioned in Note (3) above.
- (5) J.P. Morgan Chase & Co. owns 100% of J.P. Morgan Fleming Asset Management Holdings Inc. J.P. Morgan Fleming Asset Management Holdings Inc. owns 100% of J.P. Morgan Fleming Asset Management (Asia) Inc. J.P. Morgan Fleming Asset Management (Asia) Inc. owns 100% of JF International Management Inc. and 99.99% of JF Asset Management Limited respectively. Accordingly, J.P. Morgan Chase & Co., J.P. Morgan Fleming Asset Management Holdings Inc. and J.P. Morgan Fleming Asset Management (Asia) Inc. are deemed by Part XV of the SFO to be interested in the 350,000 shares and 1,278,000 shares held by JF International Management Inc. and JF Asset Management Limited respectively.

J.P. Morgan Fleming Asset Management Holdings Inc. owns 96% of Robert Fleming Holdings Ltd. Robert Fleming Holdings Ltd owns 99.96% of Robert Fleming Asset Management Ltd. Robert Fleming Asset Management Ltd owns 100% of J.P. Morgan Fleming Asset Management (UK) Limited. Accordingly, J.P. Morgan Chase & Co. and J.P. Morgan Fleming Asset Management Holdings Inc. are deemed by Part XV of the SFO to be interested in the 405,000 shares held by J.P. Morgan Fleming Asset Management (UK) Limited.

J.P. Morgan Chase & Co. owns 100% of J.P. Morgan Chase Bank. Accordingly, J.P. Morgan Chase & Co. is deemed by Part XV of the SFO to be interested in the 2,072,000 shares held by J.P. Morgan Chase Bank.

- (6) Baring Asset Management Limited owns 100% of Baring International Investment Management Limited. Baring International Investment Management Limited owns 100% of Baring Asset Management UK Holdings Limited. Baring Asset Management UK Holdings Limited owns 100% of Baring Asset Management (Asia) Holdings Limited. Baring Asset Management (Asia) Holdings Limited owns 100% of Baring Asset Management (Asia) Limited. Accordingly, Baring Asset Management Limited, Baring International Investment Management Limited, Baring Asset Management UK Holdings Limited and Baring Asset Management (Asia) Holdings Limited are deemed by Part XV of the SFO to be interested in the 3,643,000 shares held by Baring Asset Management (Asia) Limited.

Save as disclosed above, as at 30 September 2004, the Directors were not aware of any other person (other than the Directors and chief executives of the Company) who had interests and short positions in the shares and underlying shares of the Company as recorded in the register required to be kept under Section 336 of the SFO.

AUDIT COMMITTEE

Pursuant to Rule 5.28 of the GEM Listing Rules, the Company has set up an audit committee according to “A Guide For The Formation of An Audit Committee” compiled by the Hong Kong Society of Accountants. In compliance with Rules 5.29 and 5.30 of the GEM Listing Rules, the authority and responsibility of the audit committee has been properly written out. The primary duties of the audit committee are to review and monitor the Company’s financial reporting process and internal control system. The audit committee members are Ms. Tam Wai Chu, Maria, Mr. Ting Leung Huel, Stephen and Mr. Jin Shi Yuan, who are independent non-executive directors of the Company.

Up to the date of this announcement, two meetings have been conducted by the audit committee in this year. The first meeting was held on 20 February 2004 for discussion of the operating results, statements of affairs and accounting policies with respect to the audited financial statements of the Company for the year ended 31 December 2003 and listened to the advice provided by auditors. The second meeting was held on 30 July 2004 for discussion of the operating results, statements of affairs and accounting policies with respect to the unaudited interim report of the Company for the six months ended 30 June 2004. The audit committee has reviewed the third quarterly report of 2004.

BOARD PRACTICES AND PROCEDURES

The Group has complied with rules 5.34 to 5.45 to the GEM Listing Rules concerning board practices and procedures throughout the nine months ended 30 September 2004.

PURCHASE, SALE OR REDEMPTION OF SECURITIES

During the period ended 30 September 2004, the Company has not purchased, sold or redeemed any of the Company’s listed shares.

By Order of the Board
Tong Ren Tang Technologies Co. Ltd.
Yin Shun Hai
Chairman

Beijing, the PRC, 21 October 2004

As at the date hereof, the executive directors of the Company are Mr. Yin Shun Hai, Mr. Mei Qun and Mr. Bi Jie Ping; the non-executive directors of the Company are Ms. Li Lian Ying and Mr. Zhao Bing Xian; the independent non-executive directors of the Company are Ms. Tam Wai Chu, Maria, Mr. Ting Leung Huel, Stephen and Mr. Jin Shi Yuan.

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